

# TESTIMONIALS



## TITLE

Our Home Sold First Weekend for Maximum Price! Meeting James and Monique from Unique Property Sales has changed our lives. Having found our dream forever home, we needed to sell our place quickly, and Unique Property Sales was up to the task. Communication was clear and always honest from the very start. It felt reassuring to speak to a dynamic couple that could take care of all the hard work and get our house sold in this crazy market.

Extremely hard working and always willing to please us, within a short time our home was staged by Monique, and it looked amazing (we didn't want to move!). Our property sold for the maximum price in today's market, and we actually felt relieved that finally our real estate choices had paid off (last time we bought/sold was during the GFC).

I can't recommend this real estate duo highly enough - we are now looking forward to moving into our dream home and at the same time, our home has become someone else's dream come true!

*Joanna and Adam*



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## TITLE

I absolutely have no hesitation in recommending Unique Property Sales. I met James and Monique at an open house for a property in Redlynch, that we ended up purchasing. Right from the moment I began talking to James I could tell he was a very friendly, genuine person. I felt like no question was too silly to ask and he had extensive experience and knowledge about real estate to be able to answer them. He and Monique were extremely professional though out the entire sales process.

Often, he would call or email just to touch base and update us on the procedure for purchasing and settlement. We can't wait to move into our new home and would like to give a big thank you to James and Monique for making this a reality! See you soon,

*Kath and James*



## TITLE

Our family member used Unique Property Sales with Moniques speciality full house staging when they sold their property and we saw first-hand the impact the final presentation created and had no hesitation in choosing Monique and James when it came to selling our own home. After the first weekend of open home, we received in excess of 10 high value written offers along with many other verbal offers.

We were amazed by the amount of interest in our home and with James and Moniques help we had a signed contract by the end of the second day. We highly recommend this service to anyone who wants to achieve the best price possible for their property.

*Jennifer Neilson*



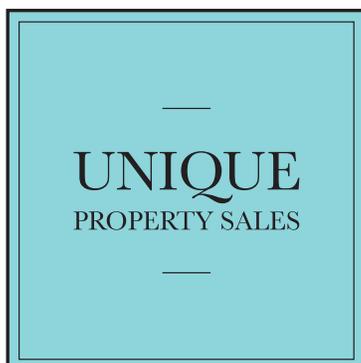
## TITLE

Amazingly Talented and Hard Working Team  
 We are thrilled to have teamed with James and Monique to sell our home. From the moment we meet, James and Monique have been honest, open and passionate about getting our home sold. They communicated their plan for our place clearly, gave us options and executed perfectly. We chose to have our home staged by Monique and her team at Unique Property Staging and the result was magical. The home looked amazing and was staged to appeal to a wide audience. Monique has an amazing style, a great eye and used beautiful pieces to dress our home. Offers came in and James and Monique worked hard to get us a great price. Our home was sold within days. The personalised and professional service of Unique Property Sales is second to none. James and Monique have been with us the entire journey and gone above and beyond to help us out.

They have taken the stress out of selling our home and even helped us with our move interstate. It was their care and attention that have taken a potentially stressful and anxious experience and turned it into an exciting adventure...from staging to a signed contract within a week.

To the team at Unique Property Staging and Unique Property Sales, thank you so very much. James and Monique have played no small part in helping us realise our dream

*Joanna and Adam*



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*Kath and James*



## FANTASTIC AGENT!

Monique went above and beyond to get my property sold assisting with all elements even when it was a challenging situation for a property to be sold. Absolute fantastic personal skills as well

*B Dutton*



## DILIGENCE AND PERSEVERANCE AND COMMITMENT

Exceptional service and people skills allowing everyone in the process of buying and selling to win from the engagement and extra effort that Monique puts in 7 days a week to ensure all her clients are completely informed and making quality decision

*Urban Properties Centenary Pty Ltd*



## ABSOLUTE MAGIC!

The day I met Monique was MY lucky day! I met Monique when she was the selling agent for a house I wanted to purchase. She was so lovely, with a great knowledge of the property. However, the purchase was dependent on my selling my own house. So, where do you start when looking for an agent? Monique was right there. Lucky for her, you might say. Nope, lucky for ME.

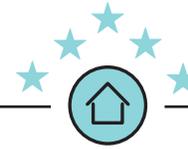
I hadn't sold a property in 10 years, so she guided me through the whole process. She was very knowledgeable about the Edmonton area and provided me with an appraisal that included market and sale comparisons. Her suggested sale price was exactly what I had in mind, so I knew she wasn't trying to sell me short. Monique suggested that she STAGE my property - bring in furniture and stuff to jazz the place up.

Now, we all think that our houses present pretty well don't we. You know, we have nice furniture and nick knacks and our friends like our place. Think again. As soon as Monique walked in I saw her face light up and I could see she had a vision of how it should look - not to me as my home, but to potential buyers and what it could be for them. I can only tell you that she is a magician when it comes to this stuff. (And so is her photographer.)

When I posted the link to my real estate ad on my facebook page, the reaction from everyone was "that's not your house". Even I didn't recognize it. The ad went up on Tuesday, with an open house scheduled for Saturday. Well, why wait that long? People wanted to see it straight away. So come and see it they did. With individual viewings and the open house there were 13 groups through in 4 days.

Oh, and did I mention 3 offers? SOLD! To sum it up, Monique has a system and it WORKS! Spending a little extra for a better spot on realestate.com.au, professional photos and Unique Property Staging worked for me. Thanks Monique. Luv your work!

*J. Pennisi*



## EXTREMELY PROFESSIONAL AND ACCOMMODATING

Monique was extremely adaptable, supportive and flexible when negotiating our purchase during difficult financial times. I believe she went 'above and beyond' to ensure a successful outcome for all parties. She was lovely to work with.

*Sarah Turner*



## VERY PROFESSIONAL

Monique is very professional and hardworking. She goes the extra mile to get your house sold and for the right price.

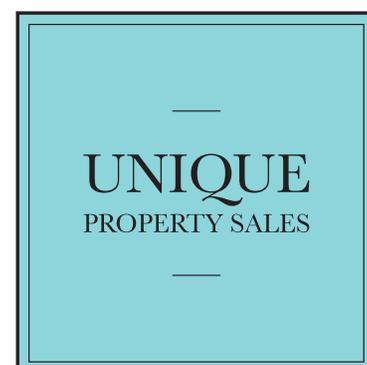
*Bridget & Josh Hughes*



## UNIQUE AND EXCEPTIONAL!

I recently purchased my home through Monique. We were very impressed with Monique's knowledge and attention to detail. This was our first experience with buying and we really knew nothing about market and had loads of questions but nothing was ever too much for Monique; she was always energetic and eager to assist. We would definitely recommend Monique (and James) for anyone looking for buying or selling

*Ally L*





## FRIENDLY, PROFESSIONAL AND EASY TO DEAL WITH!

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*Ally L*



## 100% RECOMMENDED

And don't forget to have her STAGE the property as well as SELL it! Even before placing this tired property in Monique's capable hands to sell, obligation free, she made suggestions as to what improvements would make the property saleable (including a neutral colour to use for the internal repaint), as well as what was not necessary to spend money on.

Simple! And then she topped it all off by staging the house with furniture and inspired touches that just made the whole house sing! It was so fresh and inviting, buyers could not help but be impressed. Monique was very knowledgeable about the Cairns/Edmonton area, and took the time to help us work out what price to go to market at, and the reasons why. Due to COVID restrictions we were unable to have an open house, however, this did not deter her. She arranged numerous individual inspections with the result that we received 2 offers in the first week.

The offers were presented to us in a professional manner without any pressure on us to make a decision. Monique has a lovely calm approach to everything, which put us at ease. I am sure she had the same effect upon potential buyers as well. I cannot recommend Monique highly enough if you want to sell. And trust me.... her property staging DOES make a difference.

*J. Pennisi*